

### **HÖRMANN Logistik and Caja Robotics announce partnership**

HÖRMANN Logistik, a leading German-based logistics integrator innovative warehouse logistics solutions and Caja Robotics, a leader in robotic and flexible goods-to-person solutions for order fulfillment, have announced their partnership at the start of LogiMAT.

### **Flexible and scalable fulfillment solutions for high throughput of goods**

The partnership is focusing on the close cooperation in offering and implementing warehouse solutions mainly in the German, Austrian and Swiss markets. With access to the innovative and smart warehouse technology by Caja Robotics, HÖRMANN Logistik is now able to extend their solutions portfolio to customers.

Caja Robotics' solutions are designed to meet the special needs of most efficient and scalable warehousing operations. One of the key benefits is that the Caja Robotics solution is very flexible and scalable while maintaining high throughput. It can be implemented easily and adapts itself to the warehouse layout and equipment. The solution is therefore ideal for brownfield and dynamic warehouse environments.

Caja flexible systems has proven its benefits in most different industry fields such as fashion, e-grocery, industrial, and logistics service providers (3PL), and critical activities such as e-commerce and omnichannel logistics. The smart warehouse technology easily adapts to existing environments and is flexible enough to handle peaks in sales. Caja's fulfillment system consists of the company's own software, specialized robots, and user-friendly workstations. With Caja's advanced AI-powered software, the robots move bins between workstations and the storages, constantly optimizing goods management and the overall warehouse operation.

### **HÖRMANN Logistik serves new customer requirements with new robotics technologies**

Oliver Vujcic, Managing Director of HÖRMANN Logistik commented the new partnership: "Our new partnership with Caja Robotics solutions, fits perfectly into our "Robotic-Driven Dynamics" strategy. Considering the growing demand of our customers for easy, flexible and scalable warehousing solutions, we are very happy to add this flexible and modular robotic solution in our robotic solutions portfolio. HÖRMANN Logistik is well known for selecting the best technological solution to meet the customer's needs. We are convinced of the benefits and performance of Caja Robotics' solutions, so that we are very much looking forward to winning more customers with it."

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## Press information

Hanna Yanovsky, General Manager & CRO at Caja Robotics, regards the cooperation with HÖRMANN as an important milestone for Caja's expansion in Europe: "HÖRMANN Logistik's deep expertise in designing warehouse solutions in demanding environments and their strong and extensive sales network and professional engineering support services will make sure that our innovative and smart technology will find its way to the market in the DACH countries and bring its benefits to the customers. The cooperation will also leverage both parties' capabilities. We are excited with the partnership and the opportunities to come."

### About HÖRMANN Logistik

With creative warehouse and conveyor concepts as well as innovative warehouse logistics solutions, HÖRMANN Logistik GmbH has been implementing tailor-made intralogistics systems for numerous industries for over 30 years. The company designs high-bay and miniload warehouses especially for various requirements, ensuring maximum productivity and cost-effectiveness. HÖRMANN Logistik takes full responsibility for the delivery of complex greenfield storage systems as well as for the modernization of existing plants during full operation. HiLIS, the "Hörmann Intra Logistics System" is the Warehouse Management System that performs the entire system integration. HiLIS manages, controls and monitors all material flow processes online, thus ensuring maximum transparency and system availability in all functional areas.

For more information, visit <https://www.hoermann-logistik.de/en>

### About Caja Robotics

Caja Robotics offers a robotic mini-load system for goods-to-person order fulfillment. Caja was founded in 2014, with the vision to lead the transition to automated warehouses with smart systems and flexible robotics that increase order efficiency, lift storage capacity, and optimize employees' workplaces. The team of visionary software and robotics experts at Caja is continuously striving to elevate warehouse operations through robotic fulfillment. Caja's flexible solution operates in different market segments with adaptations to address their specific needs, such as for fashion (footwear, apparel, etc.), industrial, or online grocery. For more information, visit <https://cajarobotics.com/>.

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